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CURRENT EMPLOYMENT: Research Fellow

LANGUAGES: German; English; French (Intermediate); Arabic (Intermediate)

THEMATIC EXPERTISE: Political Economy – Politics of Informal and Illegal Economies – Development Politics, Informality and Taxation – Smuggling and Borderlands – Middle East and North Africa

GEOGRAPHICAL EXPERTISE: North Africa; West Africa

OVERVIEW

Max Gallien is a political scientist specializing in the political economy of development, the politics of informal and illegal economies, and the politics of taxation. He is currently a Research Fellow in the Governance Cluster at the Institute of Development Studies and at the International Centre for Tax and Development where he co-leads the centre's research on tax and informality and its teaching and learning program. He is the co-editor of the Routledge Handbook of Smuggling and his book "Smugglers and States – Negotiating the Maghreb at its Margins" was published in 2024.

EDUCATION AND QUALIFICATIONS

2015 - 2020 **PhD Development Studies, London School of Economics**
Project on the Political Economy of Smuggling in North Africa, Supervisor: Kate Meagher, Passed with no corrections

2013 - 2015 **MPhil Modern Middle Eastern Studies, University of Oxford**
Focus: Political Economy of the Middle East, North African Politics, Supervisor: Adeel Malik, Overall grade: Distinction (Top Grade Average of the Class)

2009 - 2012 **BA Politics, Philosophy & Economics, University of Oxford**
Overall grade: First Class Honors

RECORD OF EMPLOYMENT

2020 - PRESENT **Research Fellow, Institute of Development Studies**

2020 – PRESENT **Research Fellow, International Centre for Tax and Development**
Informality and Tax Research Lead, Teaching and Learning Lead

2019 **Scholar in Residence, German Institute for International and Security Affairs (SWP), Berlin**, working on the contemporary political economy of North Africa

2016 - 2017 **Scholar in Residence, Hillary Clinton Centre for Women's Empowerment, Al-Akhawayn University, Ifrane, Morocco**

Awards & Scholarships

2021	APSA MENA Politics Section Award for Best Article	n/a
2015 - 2019	Studentship, Economic and Social Research Council	£87,111
2018	Small Research Grant, British Academy/Leverhulme	£9,446
2017	Writing Competition Runner Up Prize, ESRC	£500
2016	Abdullah Mubarak Scholarship, BRISMES	£2,000
2016	Doctoral Fieldwork / Language Training Grants, ESRC	£8,000
2016	Best Paper Award, 22nd ERF Conference (Cairo)	£1,000
2015	Studentship, ESRC at Oxford University	(declined)
2015	Studentship, AHRC at Oxford University	(declined)
2015	Zander Prize, Middle East Centre, University of Oxford	£250
2014	Dahrendorf Scholar, University of Oxford	£1,000
2009 - 2015	Scholarship, German National Academic Foundation	£32,500

SELECTED PUBLICATIONS AND OUTPUTS

Book

Gallien, M. (2024) *Smugglers and States: Negotiating the Maghreb at its Margins*, New York: Columbia University Press

Gallien, M. and Weigand, F. (eds.) (2021) *The Routledge Handbook of Smuggling*, 1st ed., Routledge. DOI: 10.4324/9781003043645

Journal Article

Gallien, M.; Javed, U.; Mohmand, S.K. and van den Boogaard V. (2024) 'Gendered Geographies and Vaccine Hesitancy among Informal Workers in Lahore', *Development and Change*

Anyidoho, N.A.; Gallien, M.; Rogan, M. and van den Boogaard, V. (2023) 'Mobile Money Taxation and Informal Workers: Evidence from Ghana's E-levy', *Development Policy Review*, 41: e12704, DOI: 10.1111/dpr.12704

Gallien, M.; Occhiali, G. and Ross, H. (2023) 'An overlooked market: loose cigarettes, informal vendors and their implications for tobacco taxation', *Tobacco Control*, DOI: 10.1136/tc-2023-057965

Gallien, M. and van den Boogaard, V. (2023) 'Formalization and its Discontents: Conceptual Fallacies and Ways Forward', *Dev Change* 54: 490-513. DOI: 10.1111/dech.12768

Gallien M, and Occhiali G. (2023) 'No smoking gun: tobacco taxation and smuggling in Sierra Leone', *Tobacco Control* 32:729-733.

Bandula-Irwin, T.; Gallien, H.; Jackson, A.; van den Boogaard, V. and Weigand, F. (2022) 'Beyond Greed: Why Armed Groups Tax', *Studies in Conflict & Terrorism*, DOI: 10.1080/1057610X.2022.2038409

Gallien, M. and Weigand, F. (2021) 'Channeling Contraband: How States Shape International Smuggling Routes', *Security Studies*, 30.1: 79-106, DOI: 10.1080/09636412.2021.1885728

Gallien, M. (2021) 'Researching the Politics of Illegal Activities', *PS: Political Science & Politics*, 54.3: 467-471. DOI:10.1017/S1049096521000317

Gallien, M. (2020) 'Informal Institutions and the Regulation of Smuggling in North Africa', *Perspectives on Politics* 18.2: 492-508. DOI:10.1017/S1537592719001026

Winner of the APSA MENA Section Award for the Best Paper of the Year 2020

Malik, A. and Gallien, M. (2020) '[Border economies of the Middle East: why do they matter for political economy?](#)', *Review of International Political Economy* 27.3: 732-762, DOI: 10.1080/09692290.2019.1696869

Book Chapters

- Gallien, M. and Weigand, F. (2021) 'Studying Smuggling', in Gallien, M. and Weigand, F. (eds.), *The Routledge Handbook of Smuggling*, Routledge
- Gallien, M. (2021) 'Cigarette Smuggling: Trends, Taxes and Big Tobacco', in Gallien, M. and Weigand, F. (eds.), *The Routledge Handbook of Smuggling*, Routledge
- Gallien, M. (2020) 'Solitary Decision-Making and Fieldwork Safety', in Ginty R.M et al. (eds.), *The Companion to Peace and Conflict Fieldwork*, Palgrave Macmillan
- Gallien, M. and Roll, S. (2014) 'Zwischen Revolution und Restauration', in *Brockhaus Enzyklopädie Jahrbuch*, Brockhaus

Policy Papers / Journalistic Publications (selection)

- Gallien, M. et al. (2023) 'Why Mass Tax Registration Campaigns Do Not Work', *ICTD Policy Brief 2*, Brighton: Institute of Development Studies, DOI: 10.19088/ICTD.2023.032
- Gallien, M. and Occhiali, G. (2023) 'Cannabis Taxation as a Revenue Source for Development: Opportunities & Challenges', *ICTD Policy Brief 1*, Brighton: Institute of Development Studies DOI: 10.19088/ICTD.2023.006
- Gallien, M. (2022) 'The Maghreb's Peripheral Centers in Permanent Crisis', *Middle East Report 305*
- Gallien, M. (2022) 'In Kais Saied's Tunisia, everything changes so everything can stay the same', *Middle East Eye*, 2 September
- Rogan, M.; Gallien, M.; Anyidoho, N.A. and van den Boogaard, V. (2022) 'New data on the e-levy in Ghana: unpopular tax on mobile money transfers is hitting the poor hardest', *The Conversation*, 18 September
- Anyidoho, N.A.; Gallien, M.; Rogan, M.; van den Boogaard, V. (2022) 'Mobile Money Taxation and Informal Workers: Evidence from Ghana's E-Levy', *ICTD Working Paper 146*, Brighton: Institute of Development Studies, DOI:10.19088/ICTD.2022.012
- Weigand, F. (2022) *Smuggling: Image & Reality*, Welternährung, August
- Gallien, M.; Occhiali, G. and Remmal, S. (2021) *Cannabis Taxation – A New Revenue Source for Development?*, *ICTD*, 3 June
- Gallien, M.; Moore, M. and van den Boogaard, Vanessa (2021) 'Taxing the Informal Economy is not a Silver Bullet for Financing Development – or the Covid-19 Recovery', *ICTD Policy Brief*, Brighton: Institute of Development Studies
- Gallien, M. and Herbert, M. (2021) *Divided they fall: frontiers, borderlands and stability in North Africa*, *ISS*, 3 March
- Gallien M. and van den Boogaard (2020) *To fight Covid-19, only the formal economy is getting tax breaks. The informal economy may be asked to foot the bill*, *ICTD*, 8 April
- Gallien, M. and Werenfels, I. (2019) 'Why Tunisia's early presidential election will test its democracy', *Washington Post/Monkey Cage*, 23 August
- Gallien, M. (2019) "In North Africa's borderlands, smuggling has helped keep a fragile peace. Now it's under threat.", *Washington Post/Monkey Cage*, 19 June
- Gallien, M. and Werenfels, I. (2019) 'Is Tunisia really democratising?', *SWP Policy Paper*, 5 March
- Gallien, M. and Herbert, M. (2018) *The Risks of Hardened Borders in North Africa*, *Carnegie Endowment for International Peace*, 16 August
- Gallien, M. (2018) *Understanding informal economies in North Africa*, *Friedrich Ebert Foundation*, 16 July
- Gallien, M. (2018) 'Is Morocco's boycott the future of political resistance in North Africa?', *Middle East Eye*, 13 June
- Gallien, M. (2017) 'From smugglers to supermarkets: the 'informal economy' touches us all', *The Guardian*, 24 March

Conference Presentations (selection)

- Gallien, M. (2022) 'Between God, the People and the State: Situating Zakat in Muslim-Majority States', American Political Science Association Annual Meeting, Montreal, 16 September
- Gallien, M. (2022) 'The Routledge Handbook of Smuggling – Presentation', ABORNE Annual Meeting, OECD, Paris, 20 September
- Gallien, M. (2022) 'No smoking gun: tobacco taxation and smuggling in Sierra Leone', SOC-ACE Workshop on 'Revealing Hidden Transactions', Birmingham, 12 July
- Gallien, M. (2022) 'Rethinking Smuggling in the 21st Century' 4th General Conference on Organised Crime, Pisa, 5 July
- Gallien, M. (2021) 'Between Tax and Charity: Zakat in times of COVID-19', Middle Eastern Studies Association Annual Meeting, Zoom, 30 December
- Gallien, M. (2021) 'Between Tax and Charity: Zakat in times of COVID-19', Society for the Advancement of Socio-Economics Annual Meeting, Zoom, 3 July
- Gallien, M. (2021) 'Informal workers and the state: The politics of connection and disconnection during a global pandemic', Development Studies Association Annual Meeting, Zoom, 1 July
- Gallien, M. (2020) 'The Other Authoritarian Bargain – Rents and State-building in the Borderlands of North Africa', American Political Science Association Annual Meeting, Zoom, 8-13 September
- Gallien, M. (2019) 'Informal Institutions, the Regulation of Smuggling and Global Value Chains', Development Studies Association Annual Meeting, Milton Keynes, 19-21 June